

# Frequently Asked Questions

**Course Title:** Managing Stakeholder Expectations and Relationships

**Course #:** 6162

**Duration:** 2 Days

**Delivery Method:** Instructor-led live classroom

**Alternative Delivery Methods:** Instructor-led online (synchronous)

## 1. What business or organizational need does this course address?

Examine how to effectively build and manage stakeholder relationships through planning and monitoring engagement. You will practice using tools designed to discover and manage stakeholder and team expectations. You will leave class with a Stakeholder Engagement Planner to record specific plans to apply to your projects.

## 2. Who should attend?

This course is intended for intermediate level Program and Project managers.

## 3. What will I learn how to do in this course?

- Describe the importance of stakeholder management in Federal projects
- Identify project stakeholders
- Develop a stakeholder engagement plan
- Manage and control stakeholder engagement
- Create an on-the-job action plan

## 4. What kinds of activities are included in this course?

Presentation, class discussions, practical activities, and group and individual exercises

## 5. Are there prerequisites for this course?

Suggested:

- Strong knowledge of project management skills at the application level

## 6. Do I have to complete any prework for the course?

There is no prework required for this course.

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## 7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

## 8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Project Management Associate Track](#)

This is an elective course in the following program(s):

- [Project Management Master Track](#)
- [Program Management Certificate Program](#)

## 9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 16

NASBA Field of Study: Management Services

NASBA Level: Intermediate

CEUs: 1.3

PDUs: 14

CLPs: 16

## 10. What course(s) do you recommend after I complete this course?

- [Project Risk Management](#)
- [Project Cost Estimating](#)
- [Tailoring Development Approaches for Project Success](#)
- [Leading and Managing High-Performing Project Teams](#)
- [Mission-Driven Project Management: From Strategy to Action](#)
- [Program Management](#)

## 11. What are Additional Features?

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Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).