

Frequently Asked Questions

Course Title: Procurement for Project Managers

Course #: 6126

Duration: 2 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Learn to formulate a strategic make-or-buy decision, prepare an effective procurement management plan, and use outsourcing for maximum benefit. The four project procurement management processes will provide step-by-step guidelines for working with proposals, contracts, and sellers. You will also learn best practices from negotiating theory.

2. Who should attend?

This course is intended for intermediate level program and project managers.

3. What will I learn how to do in this course?

- Conduct a make-or-buy analysis
- Prepare a procurement management plan
- Recommend specific contract types
- Perform a proposal evaluation
- Work effectively in contract negotiation
- Manage seller performance
- Recognize what must be done for contract closure
- Develop lessons learned

4. What kinds of activities are included in this course?

Presentation, class discussions, practical activities, and group and individual exercises

5. Are there prerequisites for this course?

Suggested:

- [Project Management Principles](#)

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6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

This course provides a basis for those participants seeking the Project Management Institute (PMI)® Project Management Professional (PMP)® credentials.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Project Management Associate Track](#)

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)
- [Agile in Government Master Track](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 16

NASBA Field of Study: Management Services

NASBA Level: Intermediate

CEUs: 1.3

PDU: 14

CLPs: 16

10. What course(s) do you recommend after I complete this course?

- [High Value Requirements Management](#)
- [Managing Scope, Schedule, and Cost](#)
- [Project Risk Management](#)
- [Leadership and Communication Skills for Project Leaders](#)

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11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).