

# Frequently Asked Questions

**Course Title:** Diplomatically Savvy Leadership

**Course #:** 4008

**Duration:** 1 Day

**Delivery Method:** Instructor-led online (synchronous)

**Alternative Delivery Methods:** Instructor-led live classroom

## 1. What business or organizational need does this course address?

Strengthen your ability to lead with diplomacy and drive results that directly contribute to your organization's mission success. Federal leaders operate in a complex environment where success requires technical expertise, strategic action, and the ability to navigate organizational norms and priorities. This course will equip you with the diplomatic acumen needed to engage stakeholders at all levels, build alignment, and drive mission-critical outcomes with integrity and strategic impact. Through immersive exercises, practical tools, and engaging discussions, you'll gain skills to effectively navigate high-stakes scenarios and lead with lasting impact.

## 2. Who should attend?

Mid-level leaders in the federal workforce who supervise teams, manage projects, and need to influence decisions in complex organizational environments

## 3. What will I learn how to do in this course?

- Analyze opportunities for diplomatically savvy leadership
- Evaluate strategies for professional diplomacy

## 4. What kinds of activities are included in this course?

- Practicing diplomatically savvy communication strategies to engage key stakeholders, build alignment, and gain support for mission-critical initiatives
- Navigating workplace challenges to ensure progress on priorities even in high-pressure situations
- Strategically managing conflict to reduce disruption to your organization's mission
- Applying decision-making frameworks that balance people, diplomacy, and operations
- Creating a personalized strategy to build influence and achieve long-term success

## 5. Are there prerequisites for this course?

Suggested:

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- [Leadership Skills and Techniques](#)

## 6. Do I have to complete any prework for the course?

There is no prework required for this course.

## 7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

## 8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Leadership for Contracting Professionals](#)

This is an elective course in the following program(s):

- [Leadership Certificate Program](#)

## 9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 8

NASBA Field of Study: Personal Development

NASBA Level: Intermediate

CEUs: 0.6

PDU: 7

CLPs: 8

## 10. What course(s) do you recommend after I complete this course?

- [Leading Organizational Change](#)
- [Breakthrough Problem Solving](#)
- [Advanced Leadership Skills and Techniques](#)
- [Unleashing the Power of Innovation](#)
- [Fostering a Public Service Mindset](#)

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## 11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).

## 12. What's in it for me?

This course helps you build the diplomatic savvy needed to navigate complex challenges and contribute to your organization's mission success. You'll learn practical strategies to communicate effectively, manage conflicts, and build strong stakeholder relationships. Enhance your ability to influence and lead with confidence so you're better equipped to drive results and advance your organization's objectives.