

Frequently Asked Questions

Course Title: Managing Contracting Organizations

Course #: 1403

Duration: 5 Days

Delivery Method: Instructor-led live classroom

1. What business or organizational need does this course address?

Explore how managers of contracting organizations, or supervising contracting officers, need to address the distinct responsibilities of their roles while effectively overseeing contract management. Through self-assessments, case studies, individual and group activities, and action planning, you will identify ways to improve your personal management effectiveness and leave class with an action plan to optimize your acquisition outcomes.

2. Who should attend?

This course is designed for managers of contracting organizations at the GS-1102-Series, grades 11 through 15 that are or are about to be assigned management responsibilities over contracting organization or supervisory contracting officer, or team leads.

3. What will I learn how to do in this course?

- Outline the key skills and responsibilities expected of the contracting manager
- Explain effective strategies for leveraging leadership and management skills and techniques in the management of contracting organizations
- Determine the key aspects of performance management that support the development and retention of acquisition workforce talent
- Select appropriate leadership and interpersonal techniques to manage the development and retention of acquisition workforce talent
- Assess effective leadership and interpersonal techniques to manage cross-functional contracting teams
- Apply technical contracting knowledge and leadership skills to optimize acquisition outcomes
- Develop a management plan that directly addresses professional and organizational needs

4. What kinds of activities are included in this course?

Individual and group activities; self-assessments; case studies; role plays; and action planning

5. Are there prerequisites for this course?

There are no prerequisites for this course.

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6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Leadership for Contracting Professionals](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 3.2

PDUs: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Engaging Leadership](#)
- [Critical Thinking for Problem Solving](#)
- [Decision Making](#)
- [Resolving Conflict](#)
- [Project Management Principles](#)
- [Analytics Boot Camp](#)
- [Internal Control: Meeting Federal Requirements for Accountability](#)

11. What are Additional Features?

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Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).