

Frequently Asked Questions

Course Title: CON 2420V: A-E Indirect Rates

Course #: 1242

Duration: 3.5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

This course dives into the elements of architect-engineer (A-E) indirect rates, including how different types of costs impact the indirect rate, how to calculate an indirect rate, the components of the indirect rate pool and base, how changing circumstances affect the indirect rate, and how to reach a negotiating position on future indirect rates. Participants will learn through discussions, examples, exercises, demonstrations, exercises in Microsoft Excel, and a final capstone exercise. There is significant work that is compliant with the *Federal Acquisition Regulation*.

2. Who should attend?

This course is intended for government construction contracting professionals, particularly: contracting officers, contract specialists, construction managers, and any technical members of the team that analyze proposals and write formal technical analysis documents. The course benefits are enhanced when the participants are composed of an even split of 1102s and technical members.

3. What will I learn how to do in this course?

- When preparing a government estimate for architect-engineer (A-E) work or evaluating an A-E proposal, participants will be able to interpret and justify applicable cost principles specific to A-E contracting estimates or cost proposals
- Participants will be able to evaluate, from the business advisor's perspective, managerial cost accounting information to assess contractor overhead pools and develop indirect rates
- Participants will be able to interpret pertinent government regulations, processes, and contract provisions to properly advise acquisition strategy and programmatic risk
- Participants will be able to analyze a contractor's indirect rate structure (pool composition) to express effects on current and future billings should the contractor's circumstances change

4. What kinds of activities are included in this course?

No Information Available.

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5. Are there prerequisites for this course?

There are no prerequisites for this course.

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

No, this course is not applicable toward a Management Concepts Certificate Program. However, many Management Concepts courses do count for credit toward a Management Concepts Certificate Program. Click [here](#) to see a full list of Management Concepts Certificate Programs.

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 28

NASBA Field of Study: Finance

NASBA Level: Intermediate

CEUs: 2.2

PDU: 24.5

CLPs: 28

10. What course(s) do you recommend after I complete this course?

- [Fundamentals of Overhead and Other Indirect Cost Rates](#)
- [CON 2450V: Construction Modification Proposal Analysis](#)
- [Cost and Price Analysis](#)

11. What are Additional Features?

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Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).