

Frequently Asked Questions

Course Title: Writing Performance Work Statements

Course #: 1079

Duration: 3 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Writing a performance work statement (PWS) that is clear but not overly prescriptive can be challenging. You will analyze real-world performance work statements to determine what makes them effective. This includes providing flexibility on how the work is to be done, defining the results to be achieved, having performance results that are measurable, allowing for contractor input and innovation, and linking performance incentives to achieving results. You will also apply best practices for writing a performance work statement of your own through an in-depth capstone workshop.

2. Who should attend?

This course is designed for individuals and those working for organizations who must write performance work statements.

3. What will I learn how to do in this course?

- Determine when to use service contracts and performance-based service acquisitions
- Critique a performance work statement based on shared best practices and common problems
- Evaluate how well a problem statement, performance requirements summary, and quality assurance surveillance plan support the project vision and goals
- Explain how the completed performance work statement is finalized and managed throughout an acquisition
- Create an original performance work statement, performance requirements summary, and quality assurance surveillance plan

4. What kinds of activities are included in this course?

Lecture, discussion, videos, exercises, case studies, and independent readings

5. Are there prerequisites for this course?

Suggested:

Frequently Asked Questions

FAC-C or DAWIA Level I certification in contracting or [Contracting Officer's Representative Course](#)

6. Do I have to complete any prework for the course?

None

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Services Acquisition](#)

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)
- [Program Management Certificate Program](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 24

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 1.9

PDUs: 21

CLPs: 24

10. What course(s) do you recommend after I complete this course?

Frequently Asked Questions

- [Advanced COR Workshop](#)
- [Developing the Independent Government Cost Estimate](#)
- [Market Research](#)
- [Project Management Principles](#)
- [Performance-Based Service Acquisition](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).