

Frequently Asked Questions

Course Title: Source Selection

Course #: 1078

Duration: 5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Explore a more structured source selection approach for your high-dollar value, complex, or critical acquisitions to help ensure the organizational outcomes you're looking for. You will gain the knowledge and skills to make sound decisions using negotiated contracting procedures, as prescribed in the *Federal Acquisition Regulation* (FAR) Part 15. You will practice methodologies and best practices through scenario-based exercises.

2. Who should attend?

This course is for personnel who are responsible for using FAR part 15 source selection procedures to successfully select the contractor that provides the best value to the government.

3. What will I learn how to do in this course?

- Describe the source selection process
- Plan a source selection
- Develop evaluation factors and scoring plans
- Explain the process for preparing and issuing a solicitation
- Perform parts of the proposal evaluation process
- Establish an appropriate competitive range and conduct discussions
- Recommend a source selection award decision to the source selection authority

4. What kinds of activities are included in this course?

Lecture, discussion, exercises, case studies, and independent readings

5. Are there prerequisites for this course?

Suggested:

- [Introduction to Federal Contracting](#)

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- FAC-C Level I Certification, FAC-COR Level II Certification, DAWIA Contracting Level I, or DoD-COR Type B.

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Intermediate

CEUs: 3.2

PDU: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Cost and Price Analysis](#)
- [Fundamentals of Overhead and Other Indirect Cost Rates](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the

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course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).