

Frequently Asked Questions

Course Title: Performance-Based Service Acquisition

Course #: 1076

Duration: 5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Explore the unique considerations surrounding the employment of performance-based acquisition (PBA) methods as outlined in both the *Federal Acquisition Regulation* (FAR) and agency policies. From standards of quality to methods of surveillance, you will learn the comprehensive process applied to PBA—including analyzing requirements documents and preparing a Quality Assurance Surveillance Plan (QASP)—with a focus on robust case studies, examples, and exhibits.

2. Who should attend?

This course is designed for contracting personnel who work with program officials to plan, award, and administer performance-based service contracts.

3. What will I learn how to do in this course?

- Discuss the unique aspects of service acquisition
- Analyze requirements with respect to the ability to contract based on performance
- Determine if the requirements document is performance-based
- Select the method of contracting and source selection process in a performance-based environment
- Prepare a quality assurance surveillance plan (QASP)
- Administer a performance-based service contract

4. What kinds of activities are included in this course?

Lecture, discussion, exercises, and independent readings.

5. Are there prerequisites for this course?

Suggested:

- [Introduction to Federal Contracting](#)
- [Contract Administration](#)

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6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Services Acquisition](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Intermediate

CEUs: 3.2

PDUs: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Writing Performance Work Statements](#)
- [Advanced COR Workshop](#)
- [Statement of Work \(SOW\) Workshop](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).