

Frequently Asked Questions

Course Title: Best Value Source Selection Using Tradeoffs

Course #: 1074

Duration: 2 Days

Delivery Method: Instructor-led live classroom

1. What business or organizational need does this course address?

Learn how to appropriately use the tradeoff approach to yield a best-value acquisition. You will practice the strategy of achieving best value in negotiated procurements using the tradeoff process by analyzing source selection cases and applying your learning to real-world scenarios that will make your next acquisition a success.

2. Who should attend?

This course is designed for members of an acquisition team who expect to participate in a tradeoff source selection.

3. What will I learn how to do in this course?

- Use the tradeoff method to select the best value offer for award

4. What kinds of activities are included in this course?

Lecture, discussion, practical exercises, case studies, and independent readings.

5. Are there prerequisites for this course?

Suggested:

- [Introduction to Federal Contracting](#)
- [Contracting Officer's Representative Course](#)

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

Frequently Asked Questions

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)
- [Agile in Government Master Track](#)
- [Program Management Certificate Program](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 16

NASBA Field of Study: Finance

NASBA Level: Intermediate

CEUs: 1.3

PDU: 14

CLPs: 16

10. What course(s) do you recommend after I complete this course?

- [Source Selection](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).