

Frequently Asked Questions

Course Title: Advanced COR Workshop

Course #: 1072

Duration: 5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Meet your FAC-COR Level III training requirements or maintain your FAC-COR or DoD-COR Certification in an advanced class facilitated by an expert who can answer your most nuanced questions. Going far beyond just developing COR documentation, you will develop critical thinking, procurement strategy, requirements definition, and contract management skills necessary for successful contract performance. You will participate in complex simulations that will push the limits of your expertise and teach you strategies to manage any contract.

2. Who should attend?

This course is designed for CORs seeking FAC-COR Level III certification or certified FAC-COR Level II or DoD Type B or C CORs who wish to increase their mastery of the FAC-COR or DoD COR competencies while earning 40 CLPs to maintain their certification.

3. What will I learn how to do in this course?

- Explain the benefits of performance-based service acquisition
- Collect and analyze relevant market information and identify possible sources
- Recommend acquisition strategies to the acquisition team to ensure supplies or services are available when needed
- Define the necessary requirements to fill the mission needs
- Develop technical evaluation factors and subfactors that discriminate between offerors and tie back to technical requirements
- Identify contract performance risk areas and develop a plan for contract management
- Monitor contract performance and recommend necessary actions to the contracting officer
- Recognize situations that require a contract modification and communicate the requirement to the contracting officer
- Manage contract changes, performance updates, documentation, and contractor access effectively for efficient contract management

4. What kinds of activities are included in this course?

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Pre-class assignments, lecture, guided discussions, independent readings, and individual and group work on an integrated case study (elements of which are graded).

5. Are there prerequisites for this course?

Suggested:

[Contracting Officer's Representative Course](#)

6. Do I have to complete any prework for the course?

Participants must complete reading assignments before the first day of class. These assignments will be available online to participants who have enrolled and made tuition payment arrangements.

7. Is this course applicable toward a professional certification?

This course is specifically designed to fulfill the FAC-COR and DoD COR certification program requirements for continuous learning (i.e., 40 CLPs every two years).

8. Does this course count for credit toward a Management Concepts Certificate Program?

No, this course is not applicable toward a Management Concepts Certificate Program. However, many Management Concepts courses do count for credit toward a Management Concepts Certificate Program. Click [here](#) to see a full list of Management Concepts Certificate Programs.

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Intermediate

CEUs: 4.0

PDUs: 35

CLPs: 40

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10. What course(s) do you recommend after I complete this course?

- [COR Refresher](#)
- [Developing the Independent Government Cost Estimate](#)
- [Project Management Principles](#)
- [Federal Contract Law](#)
- [Evaluating a Contractor's Performance](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).