

Frequently Asked Questions

Course Title: Federal Real Property Leasing Refresher

Course #: 1049

Duration: 5 Days

Delivery Method: Instructor-led live classroom

1. What business or organizational need does this course address?

Guard against your federal leasing skills diminishing over time to help ensure an optimal execution of the process. With an opportunity to review current leasing forms and procedures, you will be able to participate effectively and efficiently in the process once again. You will review lease models and look at the acquisition process from beginning to end and leave with renewed confidence in your knowledge of the federal leasing process.

2. Who should attend?

This course is designed as a refresher course for leasing specialists, space managers, and contracting personnel interested in re-energizing their skills and abilities.

3. What will I learn how to do in this course?

- Explain basis for leasing authority and the foundation and beginning of the leasing process
- Describe the General Services Administration (GSA) lease models
- Describe the leasing procedures
- Discuss the various methods of determining fair and reasonable rents
- Evaluate offers and negotiate, award, and administer leases
- Obtain alterations and repairs
- Discuss socioeconomic considerations and standards of conduct

4. What kinds of activities are included in this course?

Lecture, discussion, practical exercises, mock negotiations, and independent readings.

5. Are there prerequisites for this course?

There are no prerequisites for this course.

Suggested:

Frequently Asked Questions

- [Lease Acquisition Training](#)

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

8. Does this course count for credit toward a Management Concepts Certificate Program?

No, this course is not applicable toward a Management Concepts Certificate Program. However, many Management Concepts courses do count for credit toward a Management Concepts Certificate Program. Click [here](#) to see a full list of Management Concepts Certificate Programs.

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 3.2

PDUs: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Cost and Price Analysis of Lease Proposals](#)
- [Techniques of Negotiating Federal Real Property Leases](#)
- [Federal Real Property Lease Law](#)
- [Lease Administration](#)

11. What are Additional Features?

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Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).