

Frequently Asked Questions

Course Title: Introduction to Federal Contracting

Course #: 1048

Duration: 5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Gain a thorough understanding of the federal acquisition process and the various statutes and regulations that govern it. In this introductory course, you will examine key roles and responsibilities and ways to navigate the various phases of the process. You will also gain an overview of the process and laws of the federal acquisition system, and you will practice applying your knowledge through role-playing and exercises.

2. Who should attend?

This course is designed to provide personnel who are newly assigned to the government acquisition team or others, such as sellers to the government with a detailed overview of the federal acquisition.

3. What will I learn how to do in this course?

- Define the vision, goals, and objectives of the federal acquisition process
- Describe the *Federal Acquisition Regulation (FAR)* system and the underlying sources of federal contract law
- Explain typical approaches to organizing the acquisition function
- Discuss the roles and responsibilities of major players in the acquisition process
- Identify the principal contracting functions
- Explain the standards of conduct that apply to the acquisition process

4. What kinds of activities are included in this course?

Lecture, discussion, exercise and independent readings.

5. Are there prerequisites for this course?

There are no prerequisites for this course.

6. Do I have to complete any prework for the course?

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There is no prework required for this course.

7. Is this course applicable toward a professional certification?

This course applies toward the DoD FM Certification Program.

8. Does this course count for credit toward a Management Concepts Certificate Program?

This is an elective course in the following program(s):

- [FFMCP Financial Management Master Track](#)
- [FFMCP Accounting Master Track](#)
- [FFMCP Auditing Master Track](#)
- [FFMCP Budgeting Master Track](#)

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 3.2

PDUs: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Federal Acquisition Regulation \(FAR\) Overview](#)
- [Federal Contract Law](#)
- [Statement of Work \(SOW\) Workshop](#)
- [Best Value Source Selection Using Tradeoffs](#)
- [Source Selection](#)
- [Contract Administration](#)
- [Ethics in Federal Contracting](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the

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course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).