

Frequently Asked Questions

Course Title: CON 2430: Architect-Engineering Contracting

Course #: 1032

Duration: 5 Days

Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

1. What business or organizational need does this course address?

Examine the specifics of architect-engineering services contracting, including relevant laws and regulations. You will gain the knowledge and skills to apply the unique aspects of contracting for architect-engineer services pursuant to Public Law 92-582, the Selection of Architects and Engineers statute, as well as FAR Part 36. Through numerous assignments and case studies, you will go through the contracting process—with an eye focused on the nuances of this specialized area.

2. Who should attend?

This course is designed for experienced contracting personnel new to the acquisition of architect-engineer services. Those currently buying architect-engineer services may use this as a refresher course and to earn continuing education credits to maintain certification.

3. What will I learn how to do in this course?

- Given a requirement for A-E services, determine if the services require Selection of Architects and Engineers Statute procedures and identify basic steps necessary for the requirement
- Given a requirement for architect-engineer services, break down the elements necessary for a performance work statement (PWS)
- Given a requirement for A-E services, recommend how the project is to be advertised and devise the elements to be contained in the synopsis for the advertisement
- Given an architect-engineer requirement which has been advertised and qualifications statements received, evaluate the firms and conclude the order in which they will be ranked
- Given an A-E firm's proposal and the government estimate, develop a strategy, negotiate, and award the project
- Select an A-E firm and negotiate, award, manage, and administer a contract to satisfy the needs of the government in accordance with federal acquisition laws, regulations, and where applicable, best business practices
- Given the requirement to contract for A-E services, be able to support and defend a pre-negotiation position through understanding the government estimate
- Given a contract has been awarded for A-E services, devise how the government maintains quality assurance on the contract

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- Given a contract awarded for A-E services, analyze the roles and responsibilities of those charged with the management and administration of the contract

4. What kinds of activities are included in this course?

Lecture, discussion, exercises, case studies, and independent readings

5. Are there prerequisites for this course?

Mandatory:

- [CON 2420V: A-E Indirect Rates](#)

Suggested:

- Participants are highly encouraged to complete the FAC-C Level 1 or DAWIA certification training courses or equivalent experiences before taking this course.

6. Do I have to complete any prework for the course?

There is no prework required for this course.

7. Is this course applicable toward a professional certification?

DAU has found this course to be equivalent to CON 243.

8. Does this course count for credit toward a Management Concepts Certificate Program?

No, this course is not applicable toward a Management Concepts Certificate Program. However, many Management Concepts courses do count for credit toward a Management Concepts Certificate Program. Click [here](#) to see a full list of Management Concepts Certificate Programs.

9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 40

NASBA Field of Study: Finance

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NASBA Level: Intermediate

CEUs: 3.2

PDU: 35

CLPs: 40

10. What course(s) do you recommend after I complete this course?

- [Construction Claims](#)
- [CON 244: Construction Contracting](#)

11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).