

# Frequently Asked Questions

**Course Title:** Contracting with Small Business Concerns

**Course #:** 1027

**Duration:** 3 Days

**Delivery Method:** Instructor-led live classroom

## 1. What business or organizational need does this course address?

Explore the policies, procedures, and problems associated with the socioeconomic programs enacted by Congress that provide contracting and acquisition opportunities solely for small businesses. You will learn the benefits and drawbacks of contracting with a small business through case studies and real-world examples.

## 2. Who should attend?

This course is designed for acquisition professionals (government or contractor) interested in learning about small business programs.

## 3. What will I learn how to do in this course?

- Describe the different socioeconomic programs required by the Federal Acquisition Regulation (FAR)
- Determine which program or programs to use in a particular acquisition

## 4. What kinds of activities are included in this course?

Lecture, discussion, practical exercises, case studies, and independent readings

## 5. Are there prerequisites for this course?

There are no prerequisites for this course.

## 6. Do I have to complete any prework for the course?

There is no prework required for this course.

## 7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

# Frequently Asked Questions

## 8. Does this course count for credit toward a Management Concepts Certificate Program?

This is a core course in the following program(s):

- [Small Business Professional](#)

## 9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 24

NASBA Field of Study: Finance

NASBA Level: Basic

CEUs: 1.9

PDU: 21

CLPs: 24

## 10. What course(s) do you recommend after I complete this course?

- [SBP 2020V: Intermediate Small Business Programs, Part B](#)
- [SBP 2100V Subcontracting](#)
- [Federal Contract Law](#)

## 11. What are Additional Features?

Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).