

# Frequently Asked Questions

**Course Title:** Advanced Source Selection

**Course #:** 1012

**Duration:** 3 Days

**Delivery Method:** Instructor-led live classroom

**Alternative Delivery Methods:** Instructor-led online (synchronous)

## 1. What business or organizational need does this course address?

Understand the source selection process by exploring the legal basis behind it, evaluation factors and standards, and the interconnected relationship among all of the various aspects. Learn the nuances of the source selection process by participating in negotiation, role-playing, and applying learned skills and techniques to case study-based exercises. You will practice preparing effective proposal instructions, conducting debriefs among stakeholders, and more.

## 2. Who should attend?

This course is for contracting and noncontracting personnel who already have basic knowledge of the source selection process but are looking to further develop their skills through hands-on application and case studies.

## 3. What will I learn how to do in this course?

- Analyze the congressional intent behind the source selection requirements of FAR Part 15
- Evaluate the effectiveness of a written source selection strategy
- Critique evaluation factors and source selection instructions for a given requirement
- Critique a source selection team's proposal evaluation process and recommend improvements
- Make a source selection award decision and justify your rationale
- Complete a source selection

## 4. What kinds of activities are included in this course?

Lecture, discussion, and group exercises

## 5. Are there prerequisites for this course?

Suggested:

- [Source Selection](#)

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## 6. Do I have to complete any prework for the course?

There is no prework required for this course.

## 7. Is this course applicable toward a professional certification?

No, this course is not applicable toward a professional certification. However, many Management Concepts courses do prepare you for professional certification programs. Click [here](#) to see a full list of professional certification programs that are supported by Management Concepts training courses.

## 8. Does this course count for credit toward a Management Concepts Certificate Program?

This is an elective course in the following program(s):

- [Project Management Master Track](#)
- [Agile in Government Master Track](#)
- [Program Management Certificate Program](#)

## 9. What credits do I earn by completing this course?

The following credits are available for this course:

NASBA CPEs: 24

NASBA Field of Study: Finance

NASBA Level: Advanced

CEUs: 1.9

PDU: 21

CLPs: 24

## 10. What course(s) do you recommend after I complete this course?

- [Managing Contracting Organizations](#)
- [Project Management Principles](#)
- [Critical Thinking for Problem Solving](#)
- [Appropriations Law Seminar](#)
- [Analytics Boot Camp](#)

## 11. What are Additional Features?

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Most courses and training solutions have **Additional Features** designed to help every learner master and retain the concepts explored in the course. You can see which Additional Features are added to this course on the course page under the **Learning Objectives & Additional Features** tab – and for a more detailed exploration of our Additional Features, you can visit [this web page](#).