

Managing Stakeholder Expectations and Relationships

Course Number: 6162

Length: 2 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Examine how to effectively build and manage stakeholder relationships through planning and monitoring engagement. You will practice using tools designed to discover and manage stakeholder and team expectations. You will leave class with a Stakeholder Engagement Planner to record specific plans to apply to your projects.

Intended Audience

This course is intended for intermediate level Program and Project managers.

Course Learning Objectives

- Describe the importance of stakeholder management in Federal projects
- Identify project stakeholders
- Develop a stakeholder engagement plan
- Manage and control stakeholder engagement
- Create an on-the-job action plan

Course Additional Features

- Producer Support
- Technical Support Team
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides

All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

DAY ONE	
MORNING	Lesson 1: Overview
	Lesson 2: Identifying Stakeholders
LUNCH	
AFTERNOON	Lesson 2: Identifying Stakeholders (continued)

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	Lesson 3: Plan Stakeholder Engagement
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DAY TWO

MORNING	Lesson 3: Plan Stakeholder Engagement (continued)
	Lesson 4: Manage and Monitor Stakeholder Engagement
LUNCH	
AFTERNOON	Lesson 4: Manage and Monitor Stakeholder Engagement (continued)
	Course Exam

Learning Methods

Presentation, class discussions, practical activities, and group and individual exercises

Credits

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Management Services
- Level: Intermediate
- CPEs: 16

Professional Development Units (PDUs)

- Credits: 14

Continuous Learning Points (CLPs)

- Credits: 16

American Council on Education™ (ACE) Recommendation

This credential has been successfully evaluated by the American Council on Education for college credit. It is recommended for a total of 1 college credits. For more information about ACE Learning Evaluations, visit www.acenet.edu.

Management Concepts Certificate Program Relationship

Managing Stakeholder Expectations and Relationships

This is a core course in the following program(s):

- [Project Management Associate Track](#)

This is an elective course in the following program(s):

- [Project Management Master Track](#)
- [Program Management Certificate Program](#)

Prerequisites

Suggested

- Strong knowledge of project management skills at the application level

Pework

There is no prework required for this course.

Requirements for Successful Completion

Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

Participants must achieve a *total score* of 70% or higher to obtain credit for this course.

- The following activities make up 60% of the total percentage:
 - Class Participation — 15%
 - Team Participation — 15%
 - Exercise Completion — 70%
- A final exam makes up the other 40% of the total percentage

For clients with a passing score of 80% or higher, the facilitator will adjust the "Meets Expectations" scores accordingly.

Follow-On Resources

- [Project Risk Management](#)
- [Project Cost Estimating](#)
- [Tailoring Development Approaches for Project Success](#)
- [Leading and Managing High-Performing Project Teams](#)
- [Mission-Driven Project Management: From Strategy to Action](#)
- [Program Management](#)

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Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/6162>



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