

Procurement for Project Managers

Course Number: 6126

Length: 2 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Learn to formulate a strategic make-or-buy decision, prepare an effective procurement management plan, and use outsourcing for maximum benefit. The four project procurement management processes will provide step-by-step guidelines for working with proposals, contracts, and sellers. You will also learn best practices from negotiating theory.

Intended Audience

This course is intended for intermediate level program and project managers.

Course Learning Objectives

- Conduct a make-or-buy analysis
- Prepare a procurement management plan
- Recommend specific contract types
- Perform a proposal evaluation
- Work effectively in contract negotiation
- Manage seller performance
- Recognize what must be done for contract closure
- Develop lessons learned

Course Additional Features

- Producer Support
- Technical Support Team
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides

All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

DAY ONE	
MORNING	Lesson 1: Procurement Management Overview
LUNCH	

Procurement for Project Managers

AFTERNOON	Lesson 2: Plan Procurements
	Lesson 3: Conduct Procurements

DAY TWO	
MORNING	Lesson 3: Conduct Procurements
	Lesson 4: Administer Procurements
LUNCH	
AFTERNOON	Lesson 5: Closing Procurements
	Course Exam

Learning Methods

Presentation, class discussions, practical activities, and group and individual exercises

Credits

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Management Services
- Level: Intermediate
- CPEs: 16

Professional Development Units (PDUs)

- Credits: 14

Continuous Learning Points (CLPs)

- Credits: 16

American Council on Education™ (ACE) Recommendation

This credential has been successfully evaluated by the American Council on Education for college credit. It is recommended for a total of 2 college credits. For more information about ACE Learning Evaluations, visit www.acenet.edu.

Procurement for Project Managers

Third-Party Certification Relationship

This course provides a basis for those participants seeking the Project Management Institute (PMI)® Project Management Professional (PMP)® credentials.

Management Concepts Certificate Program Relationship

This is a core course in the following program(s):

- [Project Management Associate Track](#)

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)
- [Agile in Government Master Track](#)

Prerequisites

Suggested

- [Project Management Principles](#)

Pework

There is no prework required for this course.

Requirements for Successful Completion

Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

The final exam must be completed with a grade of 70% or higher.

Follow-On Resources

- [High Value Requirements Management](#)
- [Managing Scope, Schedule, and Cost](#)
- [Project Risk Management](#)
- [Leadership and Communication Skills for Project Leaders](#)

Procurement for Project Managers

Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/6126>



DON'T MISS OUT
Management Concepts Blog
Weekly Intel for the Federal Workforce

Subscribe