

Intermediate COR Refresher

Course Number: 1172

Length: 5 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Explore ways that experienced contracting officer's representatives (CORs) can better address the variety of challenges and responsibilities inherent in the projects they work on. This course will provide refresher training and an update on contracting principles that can build a strong foundation for future contracting work. You will be faced with various relevant simulations to test your critical thinking abilities.

Intended Audience

This course is designed for Level II or III CORs who are seeking refresher training while at the same time satisfying their 40 continuous learning points requirement.

Course Learning Objectives

- Discuss the purpose, process, and the role and responsibilities of the COR as a member of the market research team
- Identify the role and responsibilities of the COR related to the development of the solicitation
- Define best value and discuss the processes to achieve it
- Identify COR responsibilities and activities for the postaward orientation and development of the COR work plan
- Discuss the government's method of assuring quality through inspection and the COR's role
- Explain the COR's role and responsibilities in reviewing contractor invoices and recommending payment
- Explain the COR's role in addressing contract remedies for different situations
- Explain the role of the COR in evaluating a contractor's performance and contract closeout

Course Additional Features

- Producer Support
- Technical Support Team
- Extended Learning Bursts
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides
- AI Prompts

All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

Intermediate COR Refresher

DAY ONE

MORNING	Introduction
	Lesson 1: Market Research
LUNCH	
AFTERNOON	Lesson 1: Market Research
	Lesson 2: Presolicitation Considerations

DAY TWO

MORNING	Lesson 2: Presolicitation Considerations, continued
	Lesson 3: Best Value—Proposal Evaluation
LUNCH	
AFTERNOON	Lesson 3: Best Value—Proposal Evaluation, continued

DAY THREE

MORNING	Lesson 4: Postaward Orientation and Contracting Officer's Representative Work Plan
LUNCH	Lesson 4: Postaward Orientation and Contracting Officer's Representative Work Plan, continued
AFTERNOON	Lesson 5: Quality Management and Inspection

DAY FOUR

MORNING	Lesson 5: Quality Management and Inspection, continued
	Lesson 6: Invoice and Payment

Intermediate COR Refresher

LUNCH	
AFTERNOON	Lesson 6: Invoice and Payment, continued
	Lesson 7: Remedies

DAY FIVE	
MORNING	Lesson 7: Remedies, continued
	Lesson 8: Performance Evaluation and Contract Closeout
LUNCH	
AFTERNOON	Lesson 8: Performance Evaluation and Contract Closeout, continued
	Final Exam

Learning Methods

Individual, small-group, and large-group exercises; lecture, discussion, case study, action planning

Credits

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Finance
- Level: Intermediate
- CPEs: 40

Professional Development Units (PDUs)

- Credits: 35

Continuous Learning Points (CLPs)

- Credits: 40

American Council on Education™ (ACE) Recommendation

From August 2024 to July 2027: In the upper-division baccalaureate, 3 semester hours in Acquisitions.

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Prerequisites

- [Contracting Officer's Representative Course](#)

Pework

There is no prework required for this course.

Requirements for Successful Completion

Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

Participants must achieve at least 70% (94 out of 134 points) on the following graded activities:

- Class participation: 8 points
- Team participation: 8 points
- Lesson 1 Quiz: 6 points
- Lesson 2 Quiz: 6 points
- Lesson 3 Quiz: 6 points
- Lesson 4 Quiz: 6 points
- Lesson 5 Quiz: 6 points
- Lesson 6 Quiz: 6 points
- Lesson 7 Quiz: 6 points
- Lesson 8 Quiz: 6 points
- Exam: 70 points (35 questions worth 2 points each)

Follow-On Resources

- [Advanced COR Workshop](#)
- [Developing the Independent Government Cost Estimate](#)
- [Project Management Principles](#)
- [Federal Contract Law](#)
- [Evaluating a Contractor's Performance](#)
- [Market Research](#)

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Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/1172>



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