

Source Selection

Course Number: 1078

Length: 5 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Explore a more structured source selection approach for your high-dollar value, complex, or critical acquisitions to help ensure the organizational outcomes you're looking for. You will gain the knowledge and skills to make sound decisions using negotiated contracting procedures, as prescribed in the *Federal Acquisition Regulation* (FAR) Part 15. You will practice methodologies and best practices through scenario-based exercises.

Intended Audience

This course is for personnel who are responsible for using FAR part 15 source selection procedures to successfully select the contractor that provides the best value to the government.

Course Learning Objectives

- Describe the source selection process
- Plan a source selection
- Develop evaluation factors and scoring plans
- Explain the process for preparing and issuing a solicitation
- Perform parts of the proposal evaluation process
- Establish an appropriate competitive range and conduct discussions
- Recommend a source selection award decision to the source selection authority

Course Additional Features

- Producer Support
- Technical Support Team
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides

All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

DAY ONE	
MORNING	Administration
	Opening Exercise

Source Selection

	Module 1: Source Selection Overview
LUNCH	
AFTERNOON	Module 2: Source Selection Planning
HOMEWORK	Read Module 3 for next day

DAY TWO	
MORNING	Module 2, continued (if needed)
	Module 3: Developing Evaluation Factors
LUNCH	
AFTERNOON	Module 3, continued
HOMEWORK	Read Modules 4 & 5 for next day

DAY THREE	
MORNING	Module 4: Prepare and Issue the Solicitation
	Module 5: Evaluation
LUNCH	
AFTERNOON	Module 5, continued
HOMEWORK	Read Module 6 for next day

DAY FOUR	
MORNING	Module 5, continued (if needed)
	Module 6: Competitive Range and Discussions
LUNCH	

Source Selection

AFTERNOON	Module 6, continued
HOMEWORK	Read Module 7 for next day

DAY FIVE	
MORNING	Module 7: Selection and Award
LUNCH	
AFTERNOON	Module 7, continued
	Course Wrap-Up and Review
	Course Exam

Learning Methods

Lecture, discussion, exercises, case studies, and independent readings

Credits

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Finance
- Level: Intermediate
- CPEs: 40

Professional Development Units (PDUs)

- Credits: 35

Continuous Learning Points (CLPs)

- Credits: 40

American Council on Education™ (ACE) Recommendation

August 2024 to July 2027: In the lower-division baccalaureate degree category, 3 semester hours in Contracts.

Management Concepts Certificate Program Relationship

Source Selection

This is an elective course in the following program(s):

- [Business Analysis and Requirements Management Master Track](#)
- [Project Management Master Track](#)

Prerequisites

Suggested

- [Introduction to Federal Contracting](#)
- FAC-C Level I Certification, FAC-COR Level II Certification, DAWIA Contracting Level I, or DoD-COR Type B.

Pework

There is no prework required for this course.

Requirements for Successful Completion

Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

Participants must achieve at least 70% (80 of 115 total points) on the following graded activities:

- Exercise: Develop Noncost/Nonprice Evaluation Factors — 25 points
- Exercise: Reviewing the SSEB Report — 15 points
- Module Capstone: Source Selection Planning — 15 points
- Module Capstone: Recommending Award to the SSA — 20 points
- Exam — 30 points
- Class Participation — 10 points

Follow-On Resources

- [Cost and Price Analysis](#)
- [Fundamentals of Overhead and Other Indirect Cost Rates](#)

Source Selection

Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/1078>



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