

Advanced COR Workshop

Course Number: 1072

Length: 5 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Meet your FAC-COR Level III training requirements or maintain your FAC-COR or DoD-COR Certification in an advanced class facilitated by an expert who can answer your most nuanced questions. Going far beyond just developing COR documentation, you will develop critical thinking, procurement strategy, requirements definition, and contract management skills necessary for successful contract performance. You will participate in complex simulations that will push the limits of your expertise and teach you strategies to manage any contract.

Intended Audience

This course is designed for CORs seeking FAC-COR Level III certification or certified FAC-COR Level II or DoD Type B or C CORs who wish to increase their mastery of the FAC-COR or DoD COR competencies while earning 40 CLPs to maintain their certification.

Course Learning Objectives

- Explain the benefits of performance-based service acquisition
- Collect and analyze relevant market information and identify possible sources
- Recommend acquisition strategies to the acquisition team to ensure supplies or services are available when needed
- Define the necessary requirements to fill the mission needs
- Develop technical evaluation factors and subfactors that discriminate between offerors and tie back to technical requirements
- Identify contract performance risk areas and develop a plan for contract management
- Monitor contract performance and recommend necessary actions to the contracting officer
- Recognize situations that require a contract modification and communicate the requirement to the contracting officer
- Manage contract changes, performance updates, documentation, and contractor access effectively for efficient contract management

Course Additional Features

- Producer Support
- Technical Support Team
- Extended Learning Bursts
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides
- AI Prompts

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All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

DAY ONE	
MORNING	Introduction
	Course Orientation
	Performance-Based Acquisition
LUNCH	
AFTERNOON	Acquisition Planning and Market Research

DAY TWO	
MORNING	Job Analysis
	Performance Work Statements and Quality Assurance Surveillance Plans
LUNCH	
AFTERNOON	Performance Work Statements and Quality Assurance Surveillance Plans, continued
	Preparing for, Supporting, and Documenting the Pre-Bid/Pre-Proposal Conference

DAY THREE	
MORNING	Developing Evaluation Factors
	Assessment of Offers
	Postaward Planning/Reviewing of Contract
LUNCH	
AFTERNOON	Postaward Planning/Reviewing of Contract, continued

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	The COR Workplan
HOMEWORK	Read <i>Blackstone Consulting</i> case.

DAY FOUR	
MORNING	Postaward Orientation Conference
	Inspection and Acceptance
	Performance Management
LUNCH	
AFTERNOON	Performance Management, continued
	Contract Modifications

DAY FIVE	
MORNING	Contract Modifications, continued
	Evaluating and Documenting the Contractor's Performance
LUNCH	
AFTERNOON	Contract Closeout
	Providing, monitoring, and terminating contractor access to Federal systems, facilities, information, and property.
	Course Wrap-up and Course Evaluation

Learning Methods

Pre-class assignments, lecture, guided discussions, independent readings, and individual and group work on an integrated case study (elements of which are graded).

Credits

Advanced COR Workshop

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Finance
- Level: Intermediate
- CPEs: 40

Professional Development Units (PDUs)

- Credits: 35

Continuous Learning Points (CLPs)

- Credits: 40

American Council on Education™ (ACE) Recommendation

August 2024 to July 2027: In the upper-division baccalaureate degree category, 3 semester hours in Contract Management.

Third-Party Certification Relationship

This course is specifically designed to fulfill the FAC-COR and DoD COR certification program requirements for continuous learning (i.e., 40 CLPs every two years).

Prerequisites

Suggested

[Contracting Officer's Representative Course](#)

Prework

Participants must complete reading assignments before the first day of class. Participants will be provided a link where they can access their assignments.

Requirements for Successful Completion

Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

Participants must earn a cumulative score of 70% on graded activities.

Follow-On Resources

- [COR Refresher](#)
- [Developing the Independent Government Cost Estimate](#)

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- [Project Management Principles](#)
- [Federal Contract Law](#)
- [Evaluating a Contractor's Performance](#)

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Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/1072>



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