

CON 2430: Architect-Engineering Contracting

Course Number: 1032

Length: 5 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

Course Description

Examine the specifics of architect-engineering services contracting, including relevant laws and regulations. You will gain the knowledge and skills to apply the unique aspects of contracting for architect-engineer services pursuant to Public Law 92-582, the Selection of Architects and Engineers statute, as well as FAR Part 36. Through numerous assignments and case studies, you will go through the contracting process—with an eye focused on the nuances of this specialized area.

Intended Audience

This course is designed for experienced contracting personnel new to the acquisition of architect-engineer services. Those currently buying architect-engineer services may use this as a refresher course and to earn continuing education credits to maintain certification.

Course Learning Objectives

- Given a requirement for A-E services, determine if the services require Selection of Architects and Engineers Statute procedures and identify basic steps necessary for the requirement
- Given a requirement for architect-engineer services, break down the elements necessary for a performance work statement (PWS)
- Given a requirement for A-E services, recommend how the project is to be advertised and devise the elements to be contained in the synopsis for the advertisement
- Given an architect-engineer requirement which has been advertised and qualifications statements received, evaluate the firms and conclude the order in which they will be ranked
- Given an A-E firm's proposal and the government estimate, develop a strategy, negotiate, and award the project
- Select an A-E firm and negotiate, award, manage, and administer a contract to satisfy the needs of the government in accordance with federal acquisition laws, regulations, and where applicable, best business practices
- Given the requirement to contract for A-E services, be able to support and defend a pre-negotiation position through understanding the government estimate
- Given a contract has been awarded for A-E services, devise how the government maintains quality assurance on the contract
- Given a contract awarded for A-E services, analyze the roles and responsibilities of those charged with the management and administration of the contract

Course Additional Features

- Producer Support

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- Technical Support Team
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides

All details about the Additional Features are available on this page. [Click here to Explore](#)

Course Schedule

DAY ONE	
MORNING	Lesson 1: Overview
	Lesson 2: Planning an A-E Services Acquisition
LUNCH	
AFTERNOON	Lesson 2: Planning an A-E Services Acquisition, continued
HOMEWORK	Review Lessons 1 to 2. Read Lessons 3 to 5.

DAY TWO	
MORNING	Lesson 3: Performance Work Statement (PWS)/Scope of A-E Services
	Lesson 4: Advertising Requirements
LUNCH	
AFTERNOON	Lesson 4: Advertising Requirements, continued
	Lesson 5: Selection Procedures
HOMEWORK	Read Lesson 6

DAY THREE	
MORNING	Lesson 5: Selection Procedures, continued
LUNCH	
AFTERNOON	Lesson 5: Selection Procedures, continued

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	Lesson 6: Evaluation and Negotiation
HOMEWORK	Read Lesson 7

DAY FOUR	
MORNING	Lesson 6: Evaluation and Negotiation, continued
	Lesson 7: Contract Management and Administration
LUNCH	
AFTERNOON	Lesson 7: Contract Management and Administration, continued
HOMEWORK	Read Lesson 8 and review for exam

DAY FIVE	
MORNING	Lesson 7: Contract Management and Administration, continued
	Lesson 8: Quality Management
LUNCH	
AFTERNOON	Course Exam

Learning Methods

Lecture, discussion, exercises, case studies, and independent readings

Credits

National Association of State Boards of Accountancy (NASBA)

- Field of Study: Finance
- Level: Intermediate
- CPEs: 40

Professional Development Units (PDUs)

CON 2430: Architect-Engineering Contracting

- Credits: 35

Continuous Learning Points (CLPs)

- Credits: 40

American Council on Education™ (ACE) Recommendation

August 2024 to July 2027: In the lower-division baccalaureate category, 3 semester hours in Construction Contracting.

Third-Party Certification Relationship

DAU has found this course to be equivalent to CON 243.

Prerequisites

Mandatory

- [CON 2420V: A-E Indirect Rates](#)

Suggested

- Participants are highly encouraged to complete the FAC-C Level 1 or DAWIA certification training courses or equivalent experiences before taking this course.

Pework

There is no prework required for this course.

Requirements for Successful Completion

Participants must achieve at least 80% (93 of 117 total points) on the following graded activities:

- Exercise: Evaluation of Offers—20 points
- Exercise: Price Negotiation Part I and II—10 points
- Exercise: A-E Contract Issues and Solutions—27 points
- Exam—50 points
- Class Participation—10 points

Follow-On Resources

- [Construction Claims](#)
- [CON 244: Construction Contracting](#)

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Ready to Enroll?



See the most recent course information and scheduled classes at this link:
<https://www.managementconcepts.com/course/id/1032>



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