

# Advanced Source Selection

Course Number: 1012

Length: 3 Days

Primary Delivery Method: Instructor-led live classroom

Alternative Delivery Methods: Instructor-led online (synchronous)

## Course Description

Understand the source selection process by exploring the legal basis behind it, evaluation factors and standards, and the interconnected relationship among all of the various aspects. Learn the nuances of the source selection process by participating in negotiation, role-playing, and applying learned skills and techniques to case study-based exercises. You will practice preparing effective proposal instructions, conducting debriefs among stakeholders, and more.

## Intended Audience

This course is for contracting and noncontracting personnel who already have basic knowledge of the source selection process but are looking to further develop their skills through hands-on application and case studies.

## Course Learning Objectives

- Analyze the congressional intent behind the source selection requirements of FAR Part 15
- Evaluate the effectiveness of a written source selection strategy
- Critique evaluation factors and source selection instructions for a given requirement
- Critique a source selection team's proposal evaluation process and recommend improvements
- Make a source selection award decision and justify your rationale
- Complete a source selection

## Course Additional Features

- Producer Support
- Technical Support Team
- Dedicated In-House Accessibility/Section 508 Compliance
- Student Resource Guides

All details about the Additional Features are available on this page. [Click here to Explore](#)

## Course Schedule

DAY ONE	
MORNING	Module 1: Source Selection Policy
LUNCH	

# Advanced Source Selection

AFTERNOON	Module 2: Source Selection Planning
	Module 3: Source Selection Instructions and Evaluation Criteria

## DAY TWO

MORNING	Module 3: Source Selection Instructions and Evaluation Criteria, <i>continued</i>
LUNCH	
AFTERNOON	Module 4: Source Selection Evaluations and Clarifications

## DAY THREE

MORNING	Module 5: Source Selection Award
LUNCH	
AFTERNOON	Module 5: Source Selection Award, <i>continued</i>
	Module 6: Capstone Module

## Learning Methods

Lecture, discussion, and group exercises

## Credits

### National Association of State Boards of Accountancy (NASBA)

- Field of Study: Finance
- Level: Advanced
- CPEs: 24

### Professional Development Units (PDUs)

- Credits: 21

### Continuous Learning Points (CLPs)

# Advanced Source Selection

- Credits: 24

## Management Concepts Certificate Program Relationship

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This is an elective course in the following program(s):

- [Project Management Master Track](#)
- [Agile in Government Master Track](#)
- [Program Management Certificate Program](#)

## Prerequisites

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### Suggested

- [Source Selection](#)

## Pework

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There is no prework required for this course.

## Requirements for Successful Completion

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Full (100%) attendance is expected and required. Successful completion of the course depends on full class attendance and active participation in individual and group exercises.

## Follow-On Resources

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- [Managing Contracting Organizations](#)
- [Project Management Principles](#)
- [Critical Thinking for Problem Solving](#)
- [Appropriations Law Seminar](#)
- [Analytics Boot Camp](#)

# Advanced Source Selection

## Ready to Enroll?



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<https://www.managementconcepts.com/course/id/1012>



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